

<u>Feature</u>	<u>Problem</u>	<u>Solution</u>	<u>Investment Server/Month</u>
Monitoring	Backing up critical data on a daily basis is a responsibility and business function that cannot be ignored without peril. This daily task is tiresome and monotonous, and is often incorrectly executed due to lack of resources and or skills.	We monitor your backup events to make sure that they are configured and complete successfully. By removing this mundane but critical IT task from your daily routines, you can focus on your core business operations. We report this function weekly.	\$79.00
Testing	To ensure recovery from data loss, all Backups need to be regularly tested to ensure that they can be appropriately restored.	We test your backups periodically to ensure recoverability. By removing this thankless but again critical IT task from your Weekly/Monthly operations, you can focus on your core business objectives. We report this function weekly.	\$79.00
Offsite hosting/ Replication	In the event of a catastrophe, all data should reside in a secure location offsite, to be recovered when necessary. Recent events have illustrated how critical this may be to a business's continuity of operations.	We replicate your backup data to our secure facility continuously. This ensures that you have a reliable recovery point off-site, and ensure real IT disaster recoverability. We report this function monthly.	\$199 (up to 2TB) +\$49 per extra 1TB
Archiving	For fiduciary and/or regulatory reasons, it is mandatory that all data be stored on WORM (Write Once Read Many) media - also referred to as tape. In today's business climate, backing up to tape is slow and cumbersome, therefore tape has become an ideal archive medium due to it's longevity and cost effectiveness.	As we are already hosting your backups off site, we can now archive these to tape without you having to worry about the technology or processes for tape handling. We write the backups to tape ready for delivery offsite to a secure facility. We report this function weekly	\$99.00 (excludes media)
Hot Start Server	In the event of a server crash, system unavailability or a site disaster, unless standby facilities are readily available, many businesses suffer huge losses or fail due to the time taken to resurrect the service as it was before the event.	We are able to provide a temporary production physical or virtual server within minutes of being advised of the calamity. (Provision of a physical server will take longer to be live on site due to transport and logistics)	\$249.00*

*N.B. In the case of a physical server, this new device will be similarly configured to the machine it replaces, and will be provided for 30 days while a repair or replacement unit is acquired. After 30 days have elapsed, it will become available to purchase outright at an agreed value determined at the time.